## **Billing Rate Calculation**

Description	Rates Based Upon (Note 3)			
	Productive Hours		Assignment Hours	
Salary	\$	60,000	\$	60,000
Employee Benefits		13,200		13,200
Total S&EB		73,200		73,200
Services & Supplies (Note 1)		5,000		5,000
Equipment (Note 2)		-		-
Other Charges (Note 1)		1,000		1,000
Total direct expenditures		79,200		79,200
Department indirect cost (use S&EB*indirect rate from Exhibit I)		13,776		13,776
Department CWCAP (use S&EB*CWCAP rate from Exhibit I)		2,538		2,538
Total costs	\$	95,514	\$	95,514
Hours/year base (Note 3)		1,800		1,500
Hourly billing rate	\$	53.06	\$	63.68

## Notes:

- Note 1 Direct S&S and Other Charges only. Indirect costs are recovered by indirect cost rate.
- Note 2 Equipment expenditures are recovered through depreciation costs, which are included in CWCAP rate.
- Note 3 Example shows the use of productive

## Overview of Example:

For a position that has:

- —total costs of \$95,514 (S&EB, S&S, Other, & indirect costs)
- -1,800 productive hours:
  - 1,100 hours on work assignments (billed)
  - 400 hours on work assignments (not billed)
  - 300 indir

## Discussion:

One-sixth of the position's productive hours represents time spent on indirect work. If a base of productive hours (rather than work assignment hours) is used, these indirect costs will not be recovered by the billing rate because no primary